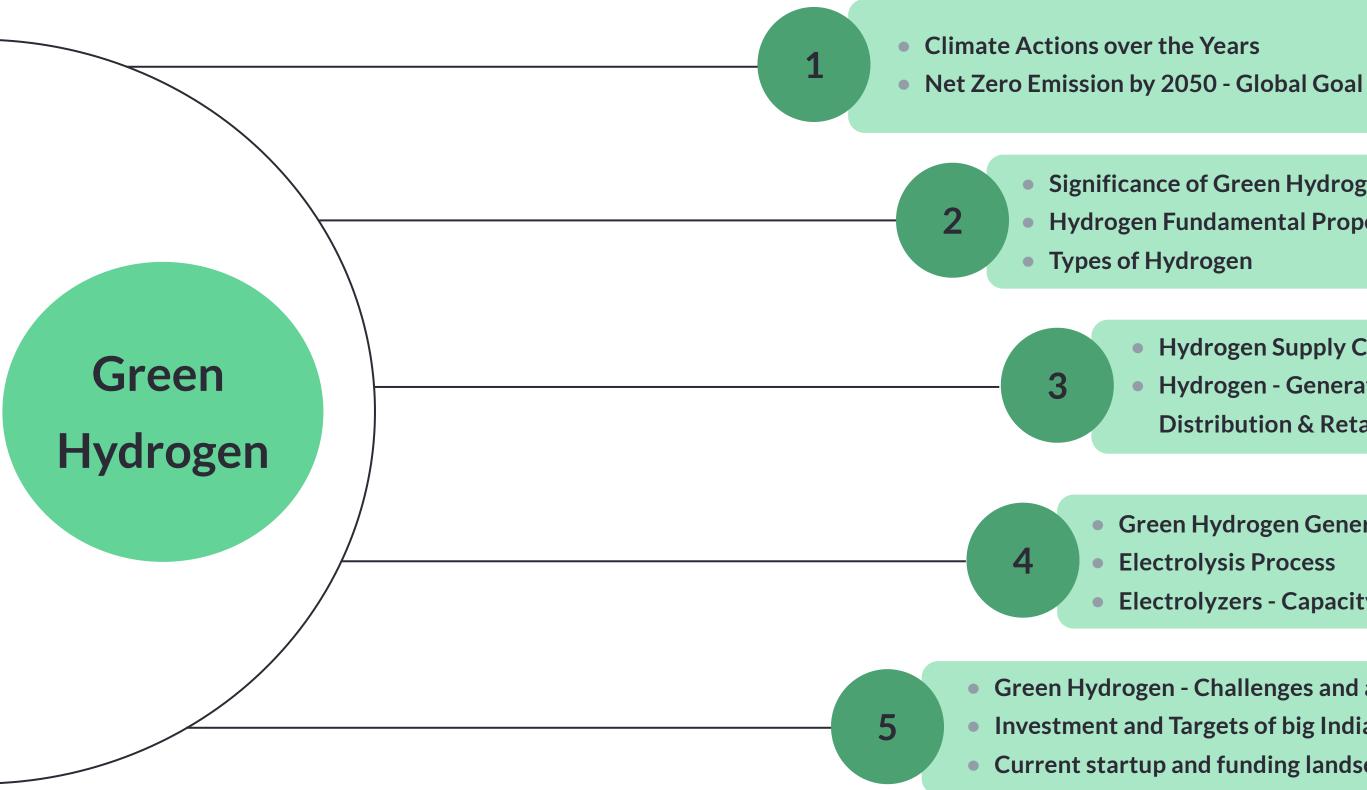
# BRC BYTES Green Hydrogen: Powering the Future



Sector Research





**Fry Pitch** 



• Significance of Green Hydrogen • Hydrogen Fundamental Properties

• Hydrogen Supply Chain and Ecosystem • Hydrogen - Generation, Storage, Transportation, **Distribution & Retail, End Use** 

• Green Hydrogen Generation Methods

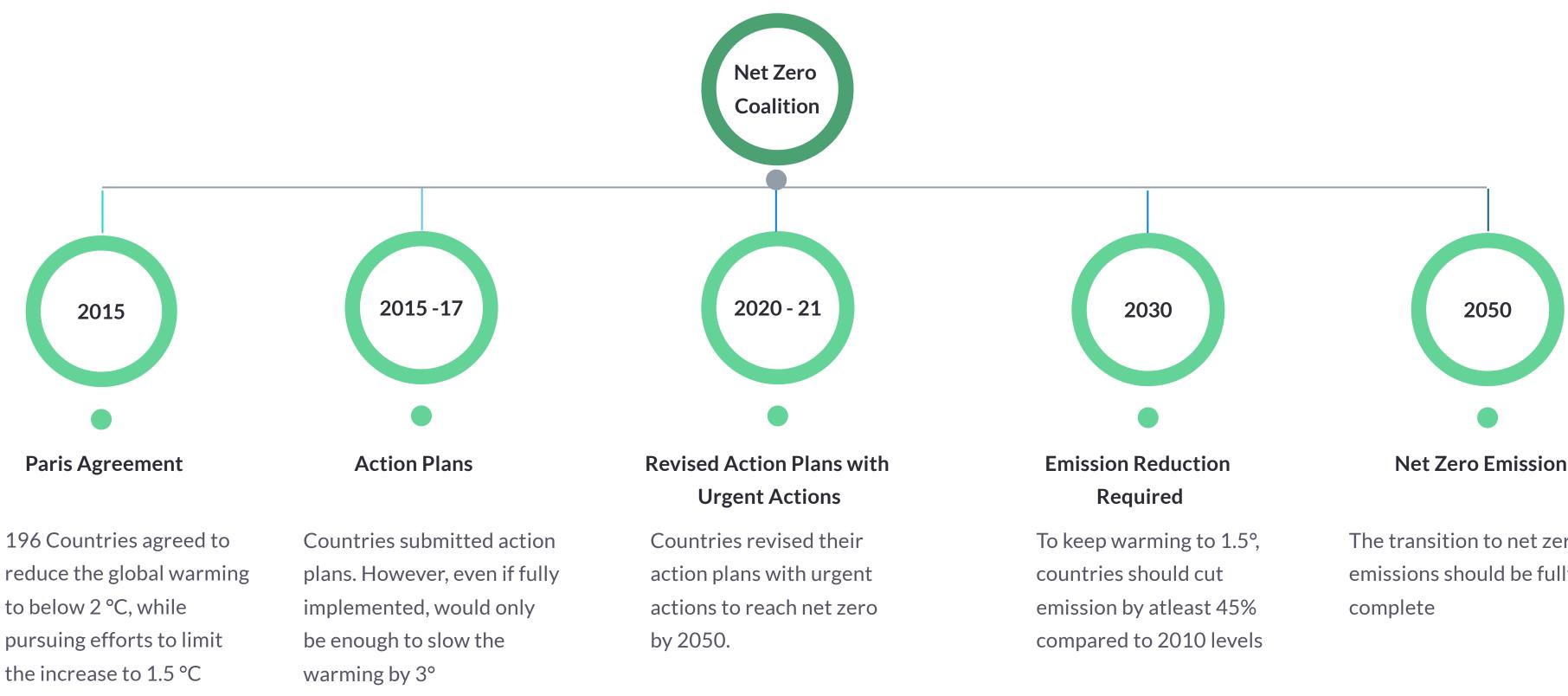
• Electrolysis Process

• Electrolyzers - Capacity & Demand

**Green Hydrogen - Challenges and an Opportunity for India** • Investment and Targets of big Indian Conglomerates

• Current startup and funding landscape - Indian and Global

## **Climate Actions over the Years**





The transition to net zero emissions should be fully

## Net Zero Emission by 2050 - Global Goal

**Problems** 

Heatwaves Low Renewable Energy Mix Extreme Weather Events Huge CO2 emission from fossil fuels

Energy Landscape needs a remarkable shift

The Renewable Energy Mix in the Global Energy should increase from 16% in 2020 to 77% by 2050 More than 2/3rd of CO2Decarbonizing Hard- to-abate sectorsEmission reduction can bemay require solutions beyondachieved via Electrificationelectrification - Green Hydrogen canbridge the gap

Renewable Energy Mix includes energy produced from sources like hydro, solar, wind, bioenergy, geothermal and ocean energy. Electrification refers to the process of replacing traditional fossil fuelbased technologies with electricpowered alternatives. An example of electrification is the widespread adoption of EVs.

Solutions

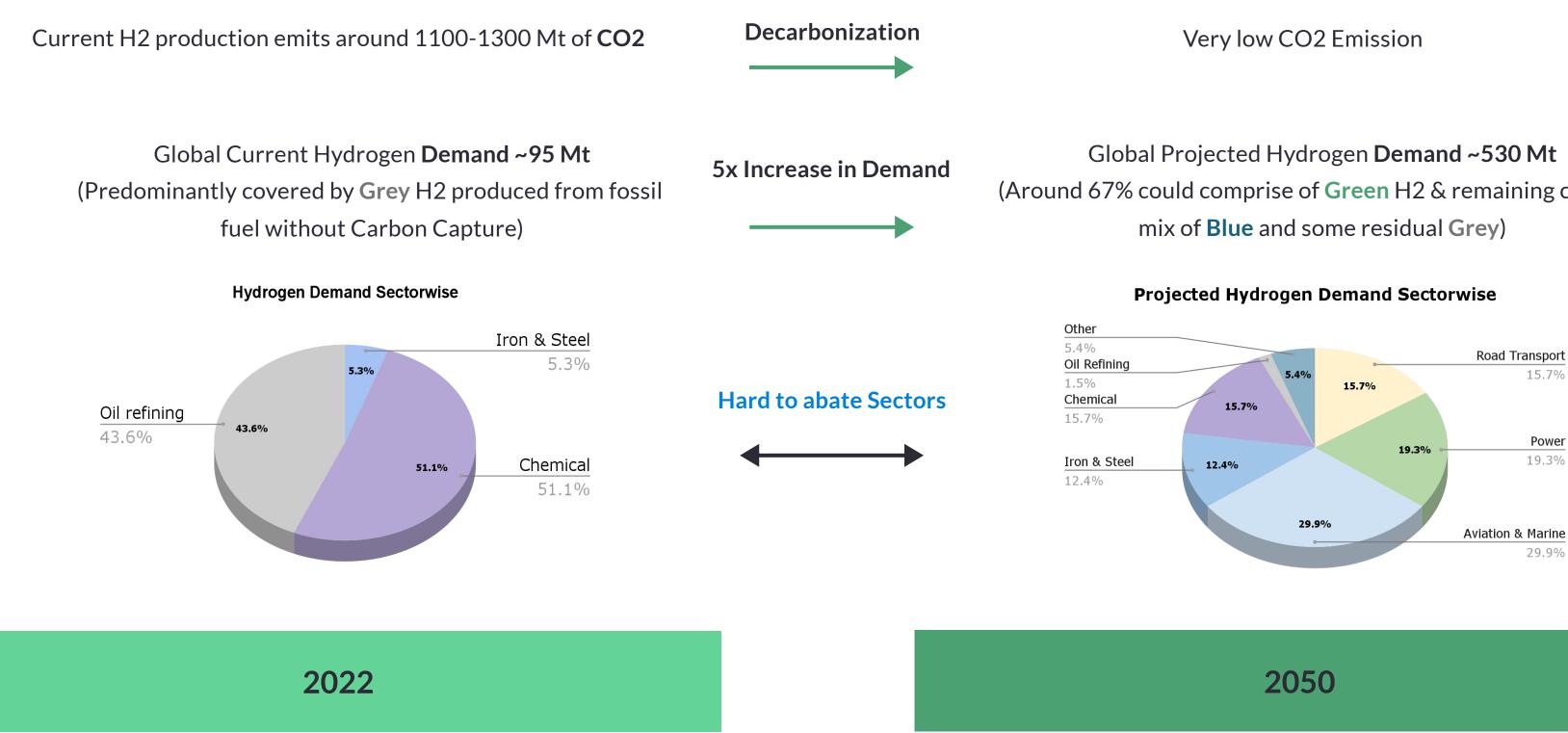




#### om 1/3 rd of the CO2 emission comes from sectors which are Hard to abate and energy uses cannot be electrified

Hard-to-abate sectors like steel, cement etc employ extremely hightemperature processes that can, as of today, only be achieved in a costeffective way by burning fossil fuels.

## **Growing Significance of Green Hydrogen**





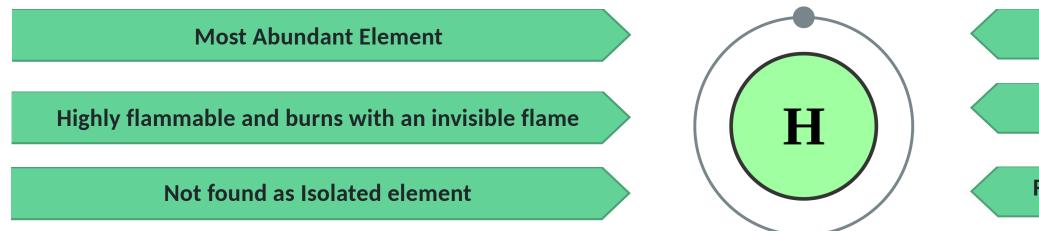
# (Around 67% could comprise of Green H2 & remaining can be a

# **Green Hydrogen : Basics**



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## **Hydrogen Fundamental Properties**



Phase transition from gas to liquid at extremely low temperatures (-252.87°C or 20.28 K) and at high pressures Exists as H2 gas at standard temperature and pressure (STP)

#### Why it is an important source of energy

- Energy carrier that can store & transport energy
- Diversifies Energy sources and reduces dependence on Fossil fuels
- Various applications transportation, heating, electricity generation
- Excess renewable energy can be used for producing H2





**Lowest Atomic Mass** 

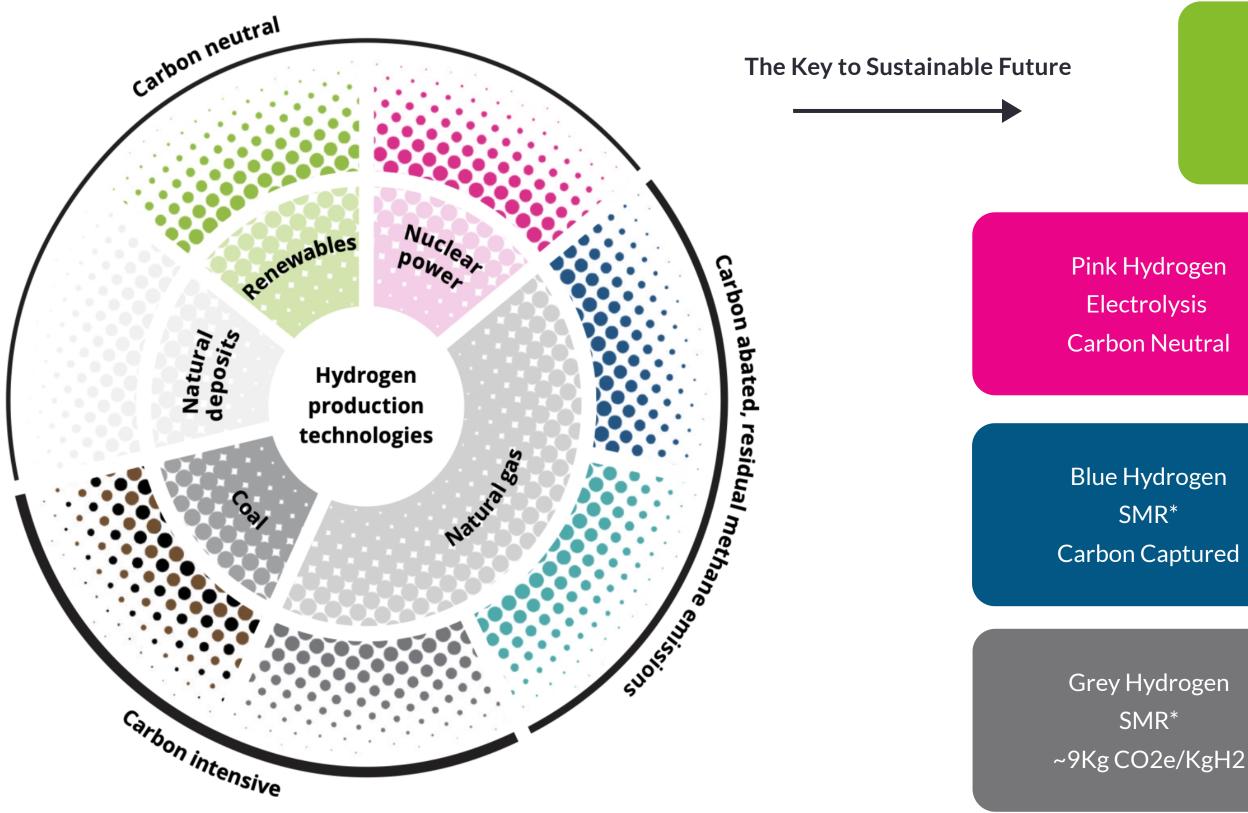
**Colorless, odorless & tasteless gas** 

Forms compounds with a wide range of elements

But what are the challenges

- High productions Costs
- Significant Infrastructure investment needed
- Difficult to transport
- Scaling up is a challenge

# **Types of Hydrogen - Hydrogen Rainbow with Carbon Footprint**





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Green Hydrogen Electrolysis **Carbon Neutral** 

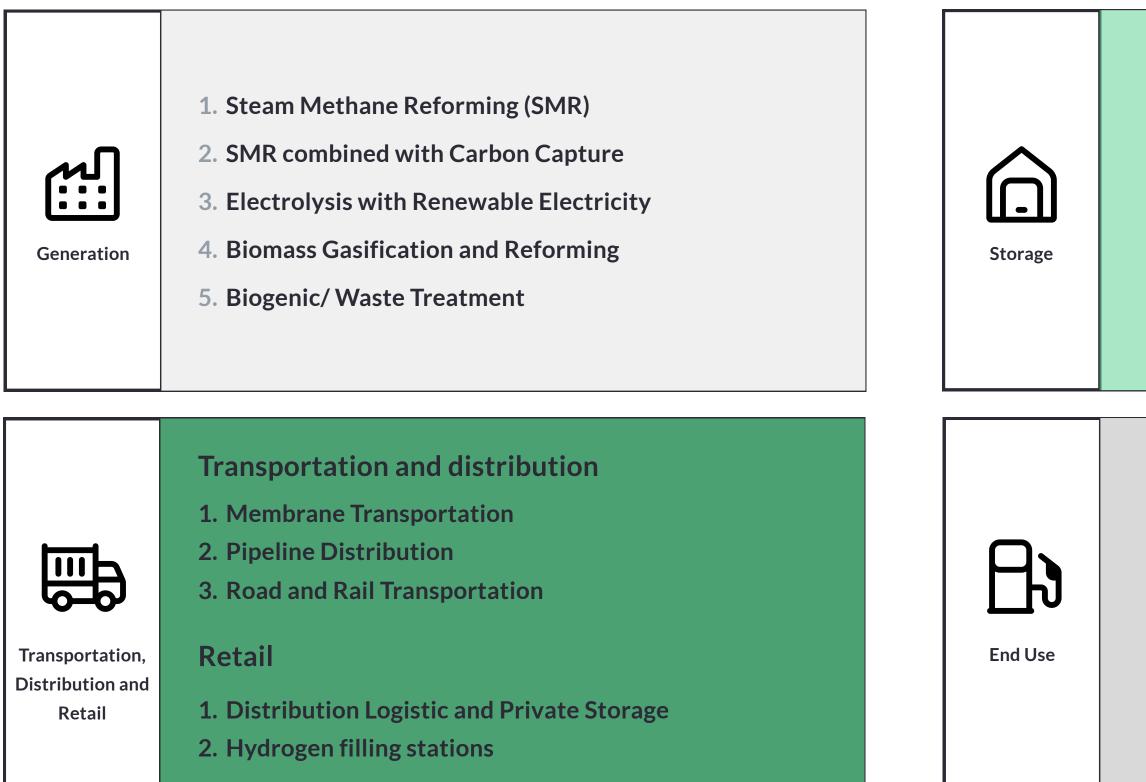
White Hydrogen Natural Deposits **Carbon Neutral** 

Turquoise Hydrogen Pyrolysis Solid Carbon Released

**Black or Brown** Gasification ~20Kg CO2e/KgH2

\* SMR - Steam Methane Reforming

# Hydrogen Supply Chain and Ecosystem



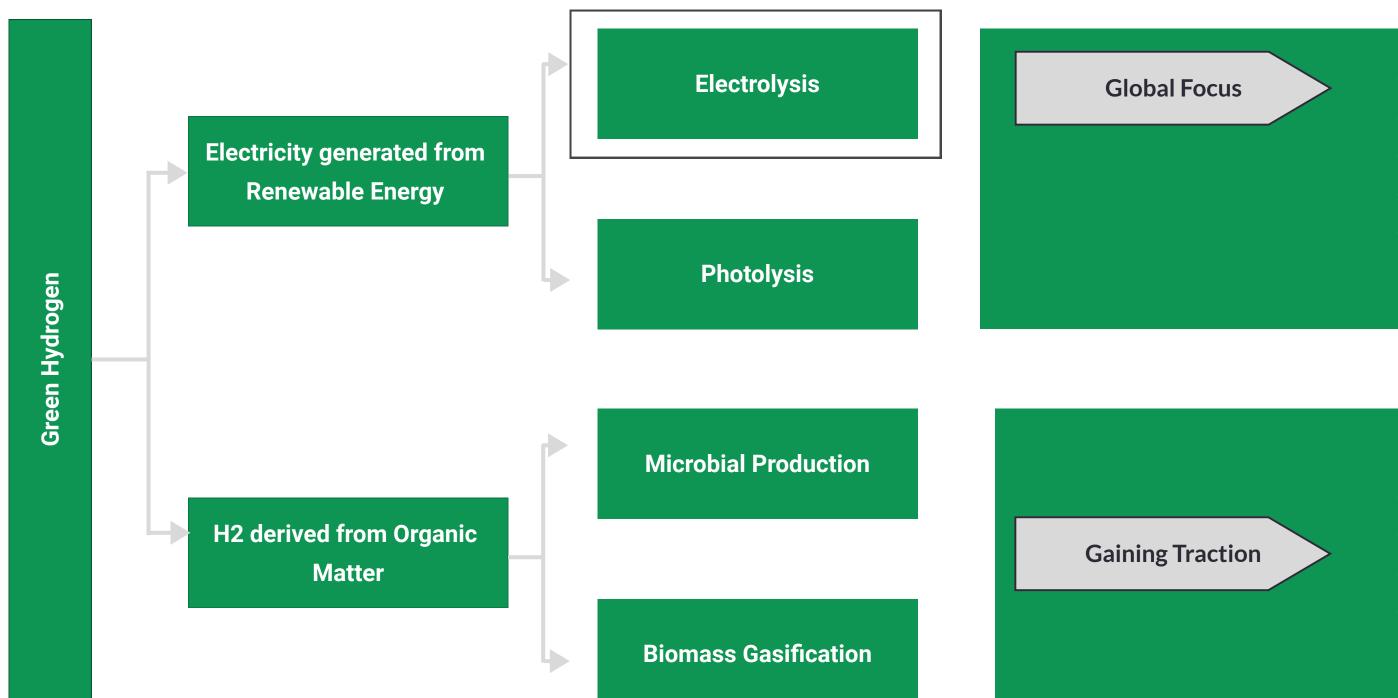
Try Pitch Source : EY



- 1. Liquefaction
- 2. Compression
- 3. Methanation
- 4. Ammonia

- 1. Industrial Feedstock (ammonia, methanol)
- 2. Industrial Energy Supply (heat generation)
- 3. Transportation (Private and Public)
- 4. Power Generation and Storage (fuel cells)

## **Green Hydrogen Generation Methods**



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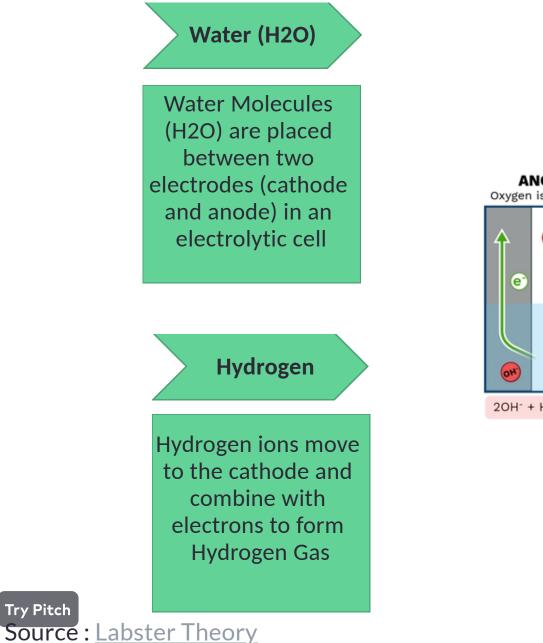
- Technological Maturity
- Commercial viability
- Scalability and Cost-Effectiveness
- Renewable Energy Integration
- Infrastructure Compatibility

- Sustainable Approach
- Cost Effectiveness
- Waste Utilization
- Reduced Greenhouse Gas Emission

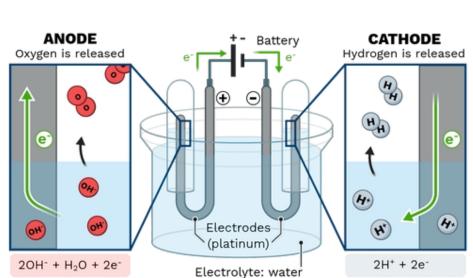
# **Electrolysis - Hydrogen Generation Method**

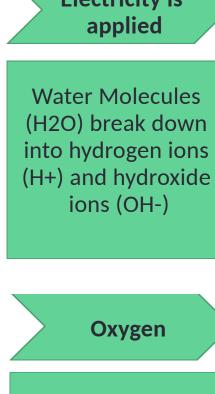
Electrolysis is a process happens through Electrolyzers which splits water into hydrogen and oxygen by passing electric current. It is a key step in production of green hydrogen and is both carbon neutral and energy efficient.

## How does this works?



**Try Pitch** 





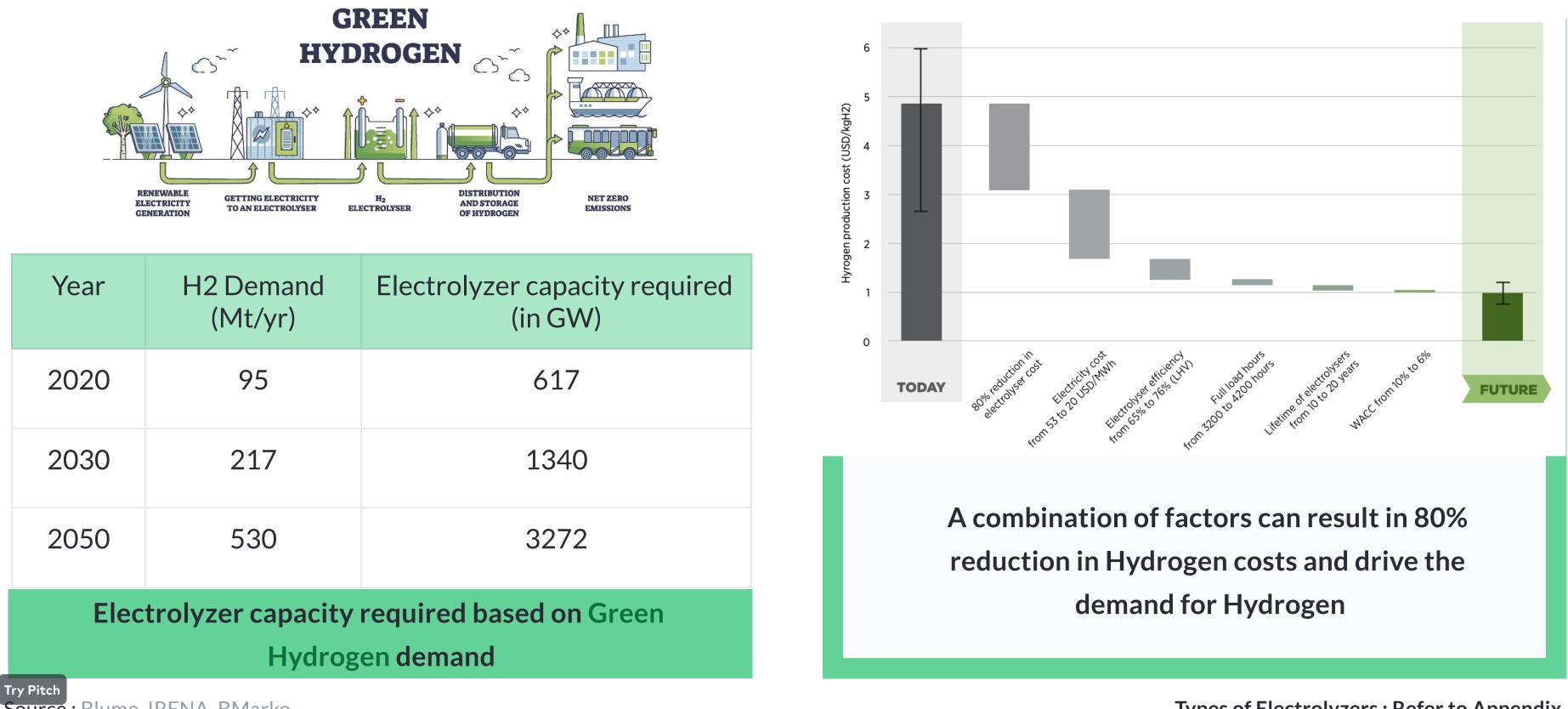
Hydroxide ions move to the anode and combine with electrons to form oxygen gas



Electrolysis offers a sustainable and flexible method for producing green hydrogen, crucial for the transition to a clean energy future.

**Electricity is** 

## **Electrolyzer - Capacity & Demand**



Source : Blume, IRENA, BMarko



**Types of Electrolyzers : Refer to Appendix** 

## Hydrogen - Storage

#### **Compressed Gas**

#### **High Pressure**

• Hydrogen is stored under high pressure (20-50 MPa)

#### Mature Technology

• Generally used for small-scale applications

#### Limitation

- Lower Energy Density
- Higher Storage Cost
- High flammability and wide flammability range

#### Storage

**Try Pitch** 

• Salt Caverns

# °00

#### **Liquid Form**

#### **Cryogenic Temperatures**

• Hydrogen is stored at cryogenic temperatures (-253°C)

#### **High Energy Density**

• As compared to compressed gas, liquid form has higher energy density

#### Limitation

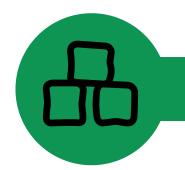
- Energy intensive liquefication process
- Complex storage & handling
- Extremely low boiling point of -253°C

#### Storage

- Cryogenic Tanks
- LOHC Tanks

Solving for Storage can help in quick transition to Green Hydrogen. There's a huge scope for R&D in hydrogen storage with innovative methods like storing hydrogen as a powder or in the form of ammonia, which can store 50% more hydrogen by volume than liquid or gaseous hydrogen.





#### Solid-Stage Storage

#### Hydrides and Absorbents

• Metal hydrides, Chemical hydrides, and absorbents

#### **Higher Volumetric**

• Potential for higher volumetric and gravimetric energy densiity

#### Limitation

- Cost
- Kinetics and scalability of the technologies

#### Storage

- Metal Hydrides
- Chemical Storage Tanks

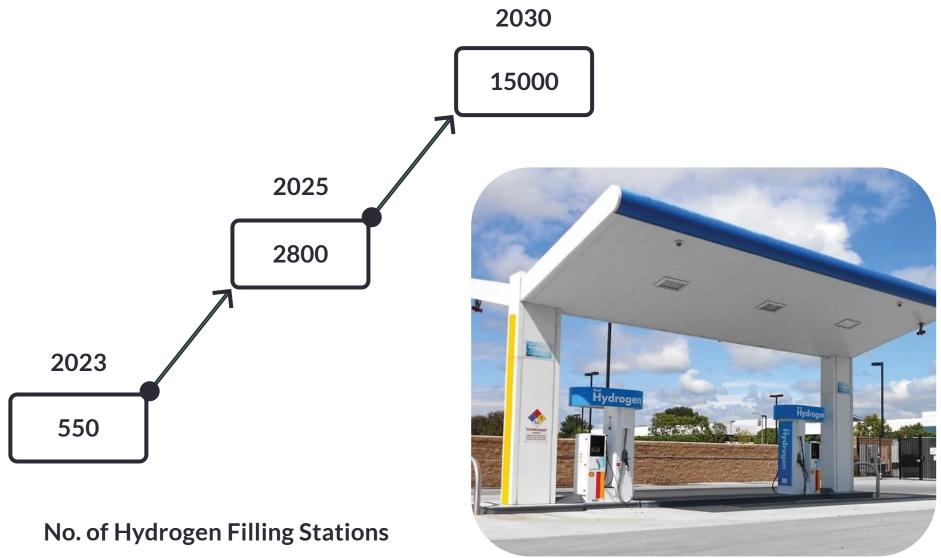
## Hydrogen - Transportation, Distribution & Retail

### Modes of Transportation & Distribution

<b>C</b> Trucks, Trailers & Tankers	<b>B</b> ipelines	Shipping
Small volumes,	Large volumes,	Large volumes,
Short distances	Long distances	Long distances
Compressed Gas Liquid (Cryogenic) Chemical Forms	Compressed Gas	Liquid (Cryogenic) Ammonia
\$0.5/kg for 50	\$0.3-1/kg for	>\$2/kg for
km	500 km	3000 km

Due to a limited pipeline network, shipping hydrogen as ammonia is the most efficient method for long-distance transport, though

**Transportation Cost > 3x Cost of Producing Hydrogen** 





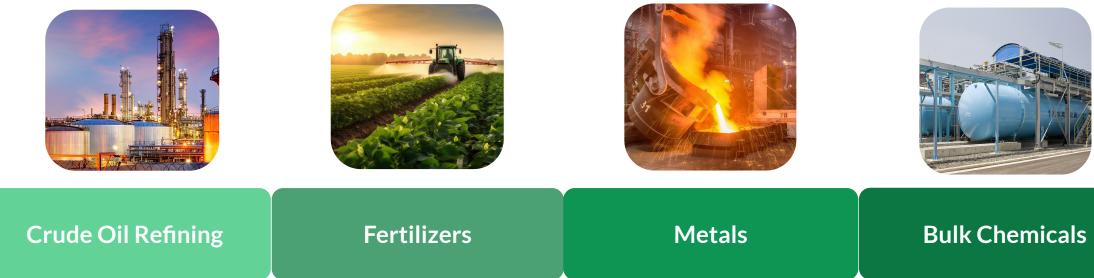


### **Hydrogen Filling Stations**

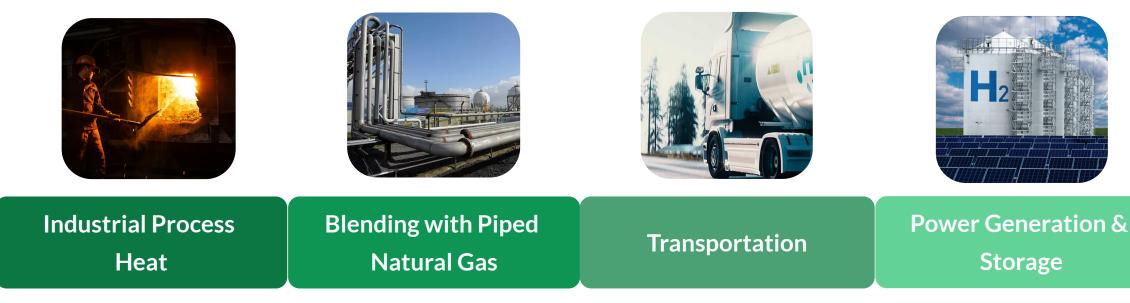
### ~\$20 Billion of investments are required by 2030 to build the global hydrogen refueling infrastructure of 15,000 stations

## Hydrogen - End Use

#### Green Hydrogen as 'Feedstock'



#### **Green Hydrogen as 'Energy Carrier'**







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As Energy Carrier / Vector, hydrogen can be used in hard-to abate sectors like industrial applications, transportation through H2 fuel cells, energy storage etc.

Energy carrier or vector is a substance or system that can store and transport energy rather than being a primary source of energy itself

## **Green Hydrogen - Challenges**



#### High Cost of Green Hydrogen

The production is currently expensive compared to conventional fuels, posing a significant barrier to widespread adoption.

#### **Cost of Electrolysers**

Electrolysers have high capital costs. Reducing these costs is crucial for making green hydrogen economically viable.

#### Dependency on Renewable Energy

The production requires substantial renewable energy, which can be inefficient and challenging to scale up to meet global demand.

#### Water Resource Constraints

The production requires significant amounts of water, potentially straining local water resources and impacting regions with limited water availability.

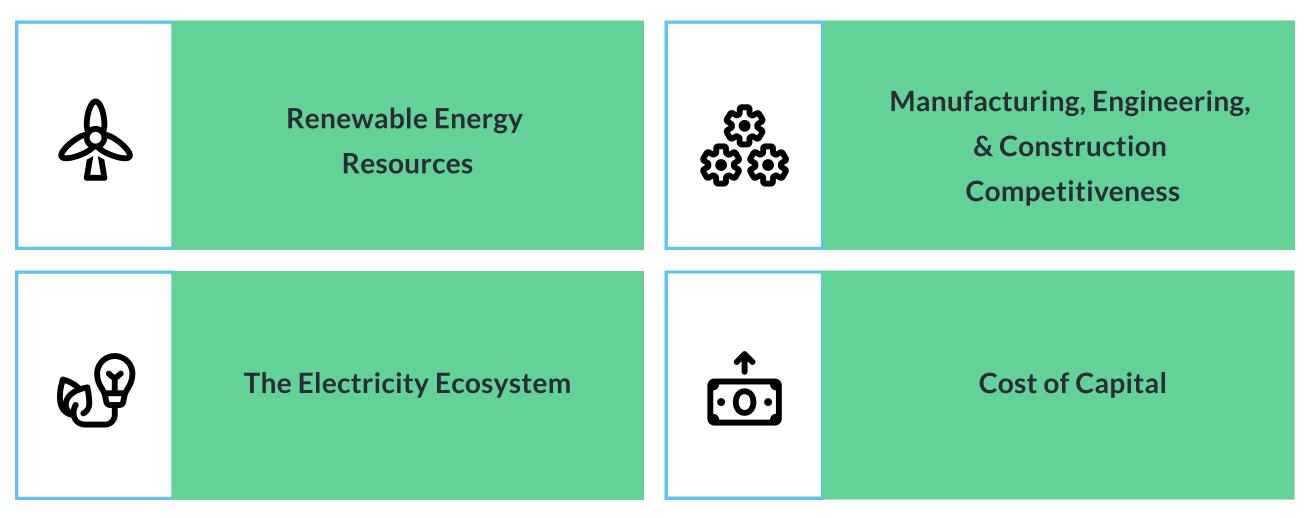
## Green Hydrogen -An Opportunity for India

Hydrogen is expected to be **10-20% of the world's energy mix by 2050** and could create an economic opportunity of nearly **USD 0.5 trillion.** 

**Global Trade Opportunity** - The EU, Japan, and South Korea lead in green hydrogen imports, driven by ambitious consumption targets and limited domestic production.

For instance, the EU's REPowerEU plan targets 20 Mt of green hydrogen consumption by 2030, with half to be imported.

### Factors that determine Nation's competitiveness for Green H2:



Countries (India, Egypt, Saudi Arabia, UAE, China, US, Australia among few others) rich in renewable energy resources like solar and wind are well-placed to take advantage of this opportunity

### **Actions in India**





By 2030:	<ul> <li>Investments Over INR</li> </ul>
<b>Green H2 Production</b>	8 Trillion.
Capacity - <b>5 Mt/Yr</b>	• Create 600,000+ Jobs
Add Renewable Energy	• Cut 50 Mt GHG
capacity by <b>125 GW</b>	annually

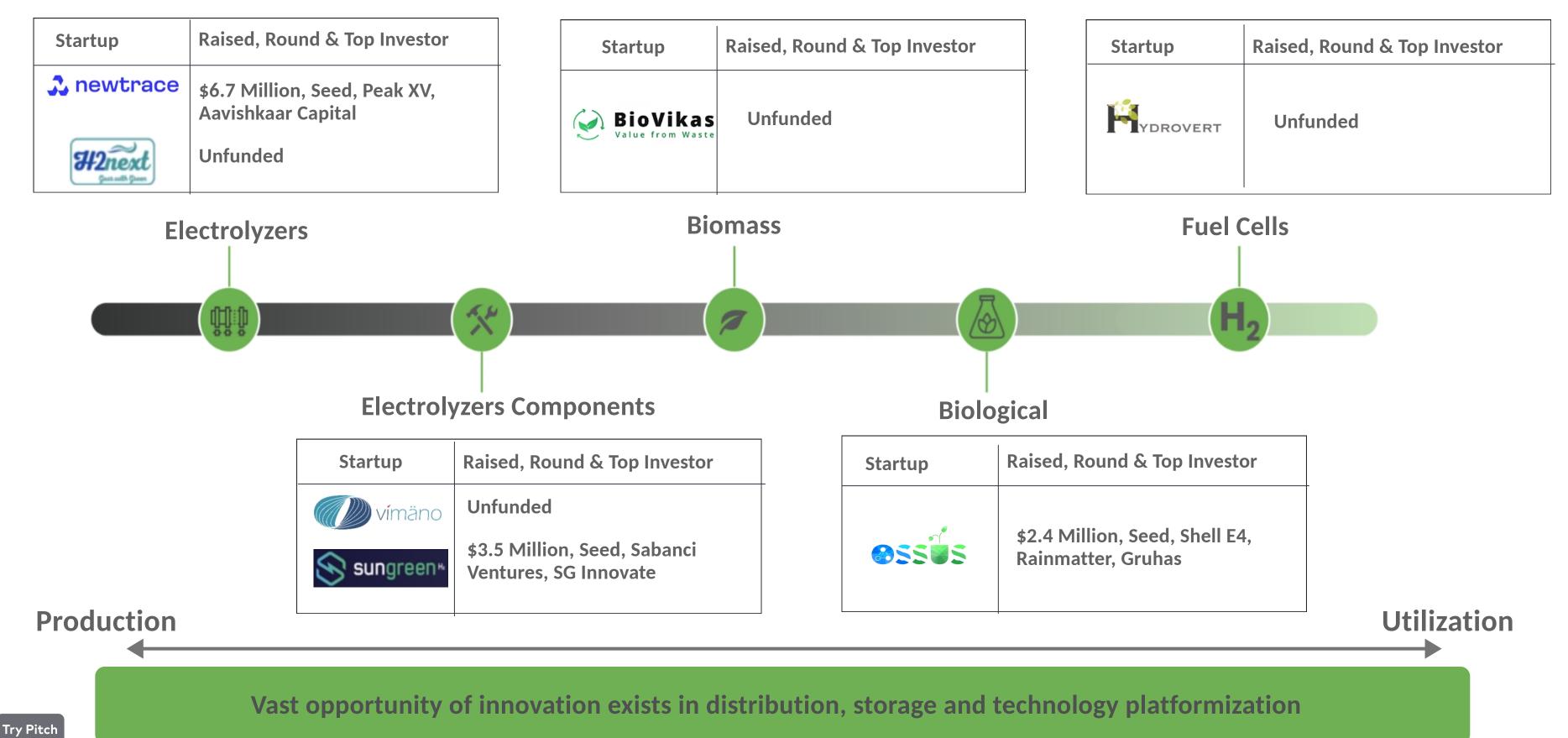
## **Investments & Targets of Big Indian Conglomerates**

<b>\$10 Bn</b>	1 Mn Tonnes of Green Hydrogen annually by 2030	<b>Reliance Industries</b>
<b>\$1 Bn</b>	0.5 Mn Tonnes of Green Hydrogen annually by 2025	Adani Group
\$500 Mn	0.2 Mn Tonnes of Green Hydrogen annually by 2025	Larsen & Toubro
\$200 Mn	0.1 Mn Tonnes of Green Hydrogen annually by 2025	IOCL
\$100 Mn	0.05 Mn Tonnes of Green Hydrogen annually by 2025	ONGC



With significant investments and initiatives from both the government and private companies. The sector has the potential to play a crucial role in India's transition to a lowcarbon economy and achieve energy independence by 2047.

## The current landscape of the Indian startup ecosystem



Source : Blume, Tracxn



# **Global startups and funding**



PEM Battery Solutions | \$250 Mn | The Rise Fund, Energy Transition Ventures, Fenice Investment Group

## 6H2MOBILITY

H2 Filling Stations | \$130 Mn | Vinci, Hy24, Shell, TotalEnergies



H2 Storage Technology | \$8.64Mn | Gov.uk, EIC Fund



Electrolysers | \$44.8 Mn | UGI



Solar Thermal Technology | \$111 Mn | ArcelorMittal, Prime Movers Lab



Geologic H2 | \$403 Mn | Khosla Ventures, Breakthrough **Energy, Energy Impact Partners** 



Fueling Stations | \$177 Mn | California Energy Commission, Air Water, MUFG



Decarbonizing Natural Gas | \$45.5 Mn | Engie New Ventures, AP Ventures

## Hydrogenious LOHC

Storage & Distribution | \$84.3 Mn | Temasek, Pavilion Capital, Vopak, AP Ventures, EIC Fund

**Hydrogenics** Fuel Cells & H2 Storage | Public

**Plug Power** H2 based Fuel Cells | Public H2 Fuel Cells | Public

Enapter H2 Production | Public

Few more public companies

**Try Pitch** 





Ballard



Electrolysers | \$603 Mn | **Breakthrough Energy**, Temasek



H2 adoption in Hard-to-abate Sectors |\$10 Mn



H2 Fuel Cell System | Acquired | ZeroAvia

Nel Hydrogen H2 Production and Storage | Public

Greenko Group **Decarbonization solutions | Public** 

## Can be a tough journey for startups to win in this ecosystem



2030 - USD 8 Billion

**Challenges for Startups** 

**Electrolyzers production tech requires huge** capex commitments

1 Mn ton of H2 =INR~20 bn in Capex



**Regulatory & Safety Issues** 









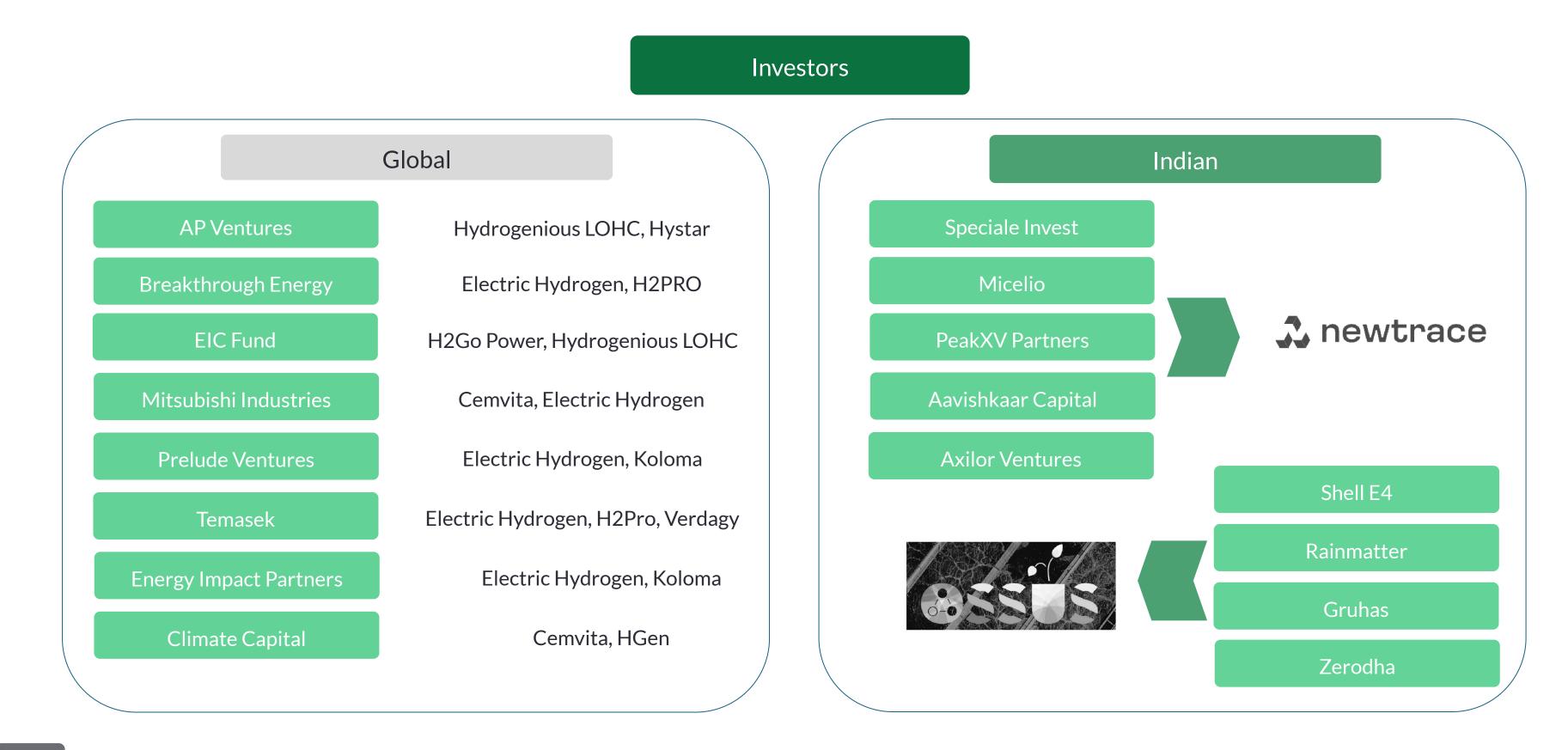




### **Opportunity for Bigger Conglomerates**

- **Greater access to capital and can leverage** economies of scale to reduce costs.
- **Expected to end up owning 60-70% of the green** value chain.
- INR 80-100 billion in investments announced by industry giants like Adani, Ambani, and BPCL for the next decade.

## Key Funds & Corporates investing in this space

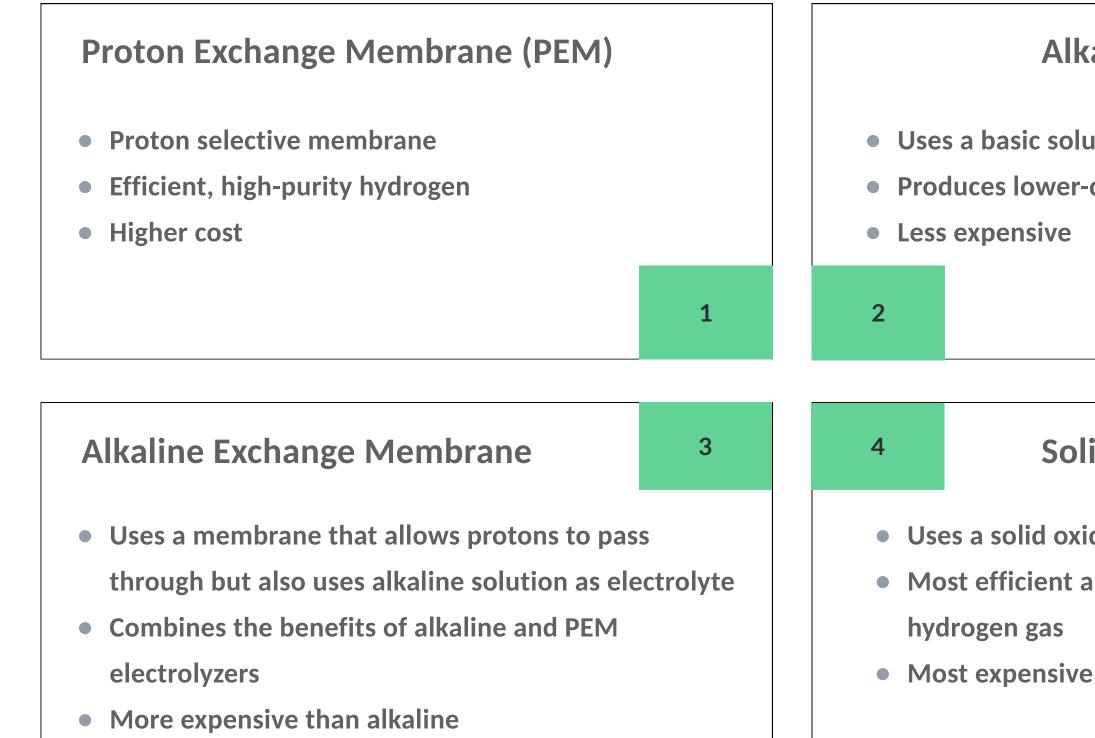




# Thank you!



## **Appendix - Types of Electrolyzers**





### Alkaline

• Uses a basic solution (alkaline) as the electrolyte • Produces lower-quality hydrogen gas

## Solid Oxide

• Uses a solid oxide material as the electrolyte • Most efficient and produces highest-quality